S N	Clause No./ Reference	O	rigin	al Clause			(1	Delet	ed Clause ions are indig ghted by an <mark>1</mark>		rith a strikethrough and additions are <u>ne</u>)
		ar m	nd co	ompetence , distribute	of the	rks allocated for qualification proposed Key Staff is 25 ng 6 key personnel, as detailed	С	omp	etence of th	e prop g 6 key	rks allocated for qualification and osed Key Staff is 25 30 marks, y personnel, as detailed further:
l			SI N	Position	Nu mb er	Educational background and experience		N 0	Position	Nu mb er	Educational background and experience
1.	Page 33, Clause 2.17.2(A) Qualification and competence of key staff (0 Months to D+8 Months)		1	Progra m Director (8 marks)	1	 Should have a Master's degree in Engineering/Business Administration from a reputed and recognized university or institution within/ outside India Minimum 15 years of professional experience with senior roles across core elements of Project Planning / Project Supervision / Program Management Should have experience of managing at least one long term program / project (project duration of 6 months or more) in leadership 		1	Progra m Director (8 marks)	1	 Should have a Master's degree in Engineering/Business Administration from a reputed and recognized university or institution within/ outside India Minimum 15 years of professional experience with senior roles across core elements of Project Planning / Project Supervision / Program Management Should have experience of managing at least one long term program / project (project duration of 6 months or more) in leadership capacity with

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S N	Clause No./ Reference	Origi	nal Clause			(D	vised Clause eletions are indi chlighted by an		ith a strikethrough and additions are <u>ne</u>)
					 capacity with accountability and responsibility for performance including quality, budget, schedule, client and stakeholder management Should have experience in working on/ managing projects (either in India / outside India) related to infrastructure or real 				 accountability and responsibility for performance including quality, budget, schedule, client and stakeholder management Should have experience in working on/ managing projects (either in India / outside India) related to infrastructure or real estate
		2	Interna tional real estate expert (8 marks)	1	 estate Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 12 years of professional experience in strategic economic planning, including extensive experience of real estate commercialization outside India. 		Interna tional real 2 estate expert (8 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 12 years of professional experience in strategic economic planning, including extensive experience of real estate commercialization outside India.

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S N	Clause No./ Reference	Origin	al Clause			(De	vised Clause eletions are inc hlighted by ar		vith a strikethrough and additions are i <mark>ne</mark>)
		3	Public sector expert (8 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 12 years of professional experience in project financing, including experience of working on/ managing projects in infrastructure/ large projects with public sector entities/ Central or State government in India. Should have worked with at least 3 Public Sector clients in India above 6 months of assigned duration. 		Public sector 3 expert (8 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 12 years of professional experience in project financing, including experience of working on/ managing projects in infrastructure/ large projects with public sector entities/ Central or State government in India. Should have worked with at least 3 Public Sector clients in India above 6 months of assigned duration.
		4	Market Analyst (3 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 5 years of experience of market analysis, demand supply analysis for large cities/ industrial regions/ infrastructure projects 		4 Analyst (3 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Minimum 5 years of experience of market analysis, demand supply analysis for large cities/ industrial regions/ infrastructure projects

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S N	Clause No./ Reference	Origin	nal Clause			(1	Delet	ed Clause ions are indio ghted by an <mark>1</mark>			strikethrough and additions are
		5	Financi al Analyst (3 marks)	1	 Should have a Master's degree from a reputed and recognized university or institution within/ outside India Should have 5 years' experience in financial modelling and banking applications. Sound experience and understanding in cash flow, revenue assurances and other matters 		5	Financi al Analyst (3 marks)	1	•	Should have a Master's degree/CA/CFA from a reputed and recognized university or institution within/ outside India Should have 5 years' experience in financial modelling and banking applications. Sound experience and understanding in cash flow, revenue assurances and other matters

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	SI. No	Position Program	<mark>0-8</mark>	<mark>lonths</mark> 8-24
	No			<mark>8-24</mark>
-	1	Program	_	
		Director	8	8
	2	International Real Estate Expert	6	10
	<mark>3</mark>	<mark>Market</mark> Analyst	<mark>4</mark>	<mark>4</mark>
	4	Legal Expert	2	6
	<mark>5</mark>	Financial Analyst	<mark>4</mark>	6
	<mark>6</mark>	Support Staff	<mark>36</mark>	<mark>54</mark>
		<mark>60</mark>		
	The planr	4 5 6 The above planning/sche	3 Market Analyst 4 Legal Expert 5 Financial Analyst 6 Support Staff Total	3Market Analyst44Legal Expert24Legal Expert25Financial Analyst46Support Staff36Total60

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S N	Clause No./ Reference	Original Clause	Revised Clause (Deletions are indicated with a strikethrough and additions are highlighted by an <u>underline</u>)				
3.	Page 20 Clause 2.9.4 Page 36 Form 3B	Clause 2.9.4 Minimum Qualification Criteria: Experience in commercialization of , urban development projects, entertainment and Leisure park, hospitality, mixed land use urban development, special Economic Zone, Multi modal logistics park, Industrial Park, IT park : At least two international assignment pertaining to economic master planning, strategic economic planning & transaction advisory, business planning and/or marketing/business development/commercial implementation support completed in the preceding 7 years with consultancy fees of not less than Rs 3 Cr (excluding taxes) for each assignment. + Completion of at least 2 Successfully bided and awarded packages	Clause 2.9.4 Minimum Qualification Criteria: Experience in commercialization of , urban development projects, entertainment and Leisure park, hospitality, mixed land use urban development, special Economic Zone, Multi modal logistics park, Industrial Park, IT park : At least two international assignment pertaining to economic master planning, strategic economic planning & transaction advisory, business planning and/or marketing/business development/commercial implementation support completed in the preceding 7 years with consultancy fees of not less than Rs 3 Cr (excluding taxes) for each assignment. + Completion of at least 2 Successfully bided and awarded packages				
	Page 56 Form 3I	Form 3B: Format for Pre-Qualification Proposal (Eligible Projects)	Form 3B: Format for Pre-Qualification Proposal (Eligible Projects)				
		 [Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually as a corporate entity or as one of the major companies within a JV for carrying out consulting services similar to the ones requested under this assignment.] USE 10 "RELEVANT ASSIGNMENTS" WITH COPY OF PROOF OF EXPERIENCE. EXHIBIT PROJECTS IN THE LAST TEN YEARS. 	[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually as a corporate entity or as one of the major companies within a JV for carrying out consulting services similar to the ones requested under this assignment.] • USE 10 "RELEVANT ASSIGNMENTS" WITH COPY OF				

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S N	Clause No./ Reference	Original Clause		Revised Clause (Deletions are indicated with a s highlighted by an <mark>underline</mark>)	C
		CERTIFICATE OR C CERTIFICATE FROM TH THE CONSULTANT ACCOUNTANT CERTIF PAYMENT FROM THE	COMPANY TOWARDS 80%	FROM THE STATUTORY AU OR ITS CHARTERED ACC RECEIPT OF PAYMENT FR 80% COMPLETION OF ASSIGNMENT WILL NOT E	E EVALUATED.
		COMPLETION OF D ASSIGNMENT WILL NOT Assignment Name and	DELIVERABLES OF THE BE EVALUATED. Approx. value of the	Assignment Name and project cost:	Approx. value of the contract (in INR in Crore):
		project cost:	contract (in INR in Crore):	Country: Location within country:	Duration of assignment (months):
		Country: Location within country: Name of Client:	Duration of assignment (months): Total No. of staff-months	Name of Client:	Total No. of staff-months of the assignment:
			of the assignment:	Address:	Approx. value of the services provided by your
		Address:	Approx. value of the services provided by your firm under the		firm under the contract (in INR in Crore):
			contract (in INR in Crore):	Start Date (Month/Year): Completion Date (Month/Year):	No. of professional staff – months provided by associated Consultants:
		Start Date (Month/Year): Completion Date	No. of professional staff – months provided by associated Consultants:	Name of Lead Partner: Name of Associated	Name of senior professional staff of your firm involved and functions
		(Month/Year):		Consultants, If any:	performed (indicate most
		Name of Lead Partner:	Name of senior professional staff of your		significant profiles such as Project
		Name of Associated Consultants, If any:	firm involved and functions performed		Director/Coordinator, Team Leader):
			(indicate most significant profiles such as Project	Narrative Description of Proj (highlight project capital cos	t in the narration)
			Director/Coordinator,	Description of actual servi	ces provided by your staff

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S N	Clause No./ Reference	Original Clause	Revised Clause (Deletions are indicated with a strikethrough and additions are highlighted by an <u>underline</u>)		
		Team Leader):	within the assignment:		
		Narrative Description of Project:			
		(highlight project capital cost in the narration)	Firm's Name:		
		Description of actual services provided by your staff within the assignment:	Authorized Signature:		
		within the assignment.	Authorized Signature.		
			Note: For the purpose of evaluation of Applicants INR		
		Firm's Name:	65.0 (INR Sixty-Five only) per USD shall be considered as		
		Authorized Signature:	the applicable currency conversion rate. In case of any		
		Note: For the purpose of evaluation of Applicants IND	other currency, the same shall first be converted to USD as on the date 60 (sixty) days prior to the proposal due		
	65.0 (INR Sixty-Five only) per USD shall be	date and the amount so derived in USD shall be converted			
		into INR at the aforesaid rate. The conversion rate of such			
		In case of any other currency, the same shall first be	currency shall be the daily representative exchange rates		
		converted to USD as on the date 60 (sixty) days prior	published by the IMF for the relevant date.		
		to the proposal due date and the amount so derived in USD shall be converted into INR at the aforesaid rate.	Please limit the description of the project to four (04) single sided pages (two double sided pages) A4 size sheet		
		The conversion rate of such currency shall be the daily	of paper. Descriptions exceeding two A4 size sheet of		
		representative exchange rates published by the IMF	paper shall not be considered for evaluation.		
		for the relevant date.			
		Please limit the description of the project to four (04)	Form 3I: Applicant's experience		
		single sided pages (two double sided pages) A4 size			
		sheet of paper. Descriptions exceeding two A4 size sheet of paper shall not be considered for evaluation.	[Using the format below, provide information on each		
		sheet of paper shall not be considered for evaluation.	assignment for which your firm, and each associate for		
		Form 21: Applicant's experience	this assignment, was legally contracted either individually		
		Form 3I: Applicant's experience	as a corporate entity or as one of the major companies		
			within a JV for carrying out consulting services similar to		
		[Using the format below, provide information on each	the ones requested under this assignment.]		
		assignment for which your firm, and each associate for this assignment, was legally contracted either	 Use 10 (Ten) best projects with copy of proof of experience. 		
		individually as a corporate entity or as one of the	 Exhibit projects in last Ten <u>Seven</u> years. 		
		major companies within a JV for carrying out	Projects without the proof of experience from client		

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Clause No./ Reference	Original Clause		Revised Clause (Deletions are indicated with a s highlighted by an <mark>underline</mark>)	trikethrough and additions are
	of experience. • Exhibit projects in la	projects with copy of proof	proof of experience provided	ect cost, size, components ould be clearly reflected in the
	client will not be con The key parameters like pro components and nature of a		Assignment Name and project cost:	Approx. value of the contract (in INR in Crore):
	clearly reflected in the proo the consultant. The proof, w information necessary for e considered Assignment Name and	vithout the sufficient	Country: Location within country: Name of Client:	Duration of assignment (months): Total No. of staff-months of the assignment:
	Country: Location within country: Name of Client:	contract (in INR in Crore): Duration of assignment (months): Total No. of staff-months	Address:	Approx. value of the services provided by your firm under the contract (in INR in Crore):
	Address:	of the assignment: Approx. value of the services provided by your firm under the contract (in INR in Crore):	Start Date (Month/Year): CompletionDate Date (Month/Year):Name of Lead Partner:Name of Associated Consultants, If any:	No. of professional staff – months provided by associated Consultants: Name of senior professional staff of your firm involved and functions performed (indicate most
	StartDate(Month/Year):CompletionCompletionDate(Month/Year):Name of Lead Partner:	Name of senior	Narrative Description of Proj (highlight project capital cos	
		Name of senior professional staff of your		t in the narration

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S N	Clause No./ Reference	Original Clause		Revised Clause (Deletions are indicated with a strikethrough and additions are highlighted by an <u>underline</u>)
		Name of Associated Consultants, If any: Narrative Description of Pro (highlight project capital co Description of actual service within the assignment: Firm's Name: Authorized Signature: Note: For the purpose of evaluation (INR Sixty-Five only) per US the applicable currency conv any other currency the same to USD as on the date 60 da due date and the amount so converted in to INR at the a conversion rate of such curr representative exchange rat for the relevant date. Please limit the description of size sheet of paper. Description size sheet of paper shall not evaluation.	on of applicants INR 65.0 So applicants INR 65.0 SD shall be considered as version rate. In case of e shall first be converted ays prior to the proposal o derived in USD shall be foresaid rate. The ency shall be the daily ces published by the IMF of the project in two A4 tions exceeding two A4	within the assignment: within the assignment: Authorized Signature: Note: For the purpose of evaluation of applicants INR 65.0 (INR Sixty-Five only) per USD shall be considered as the applicable currency conversion rate. In case of any other currency the same shall first be converted to USD as on the date 60 days prior to the proposal due date and the amount so derived in USD shall be converted in to INR at the aforesaid rate. The conversion rate of such currency shall be the daily representative exchange rates published by the IMF for the relevant date. Please limit the description of the project in two A4 size sheet of paper. Descriptions exceeding two A4 size sheet of paper shall not be considered for evaluation.

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